



## Long-Term Relationships Kraft / Mondelez

Becknell Industrial's relationship with Kraft and Mondelez dates back to the 1970's and 1980's when one of our founding partners, Fritz Hartrich, built multiple warehouses for Nabisco. Nabisco later became Kraft, which later split into two companies (Kraft and Mondelez) in 2013.

Following their leveraged buyout in 1988, Nabisco no longer desired to own their warehouses and looked to Becknell to develop or purchase and lease the properties to the company.

Believing in Nabisco's direct store delivery business model and that well-located buildings have long-term value for the Company, Becknell raised the capital necessary to own and lease the properties to Nabisco. This was the genesis of Becknell which today is a major developer and owner of industrial properties across the United States.

The first Nabisco, now Mondelez, building was a 36,000 square foot facility in Duncan, South Carolina (built in 1990). Followed immediately by a 26,000 square foot facility in Fargo, North Dakota. Both of these original buildings are still in the Becknell portfolio and continue to be occupied by Mondelez.

The relationship has continued through multiple generations of Nabisco, Kraft and Mondelez management. Built on trust and an understanding of business and real estate needs, Becknell Industrial has continued, for more than 23 years, to provide Kraft and Mondelez one-stop design and build services for more than 30 projects across the entire United States.

Becknell worked with Mondelez on a 100,300 square foot build-to-suit facility in Tatamy, Pennsylvania. With this project, Becknell now leases nearly 2.2 million square feet to Mondelez.

Most recently, Becknell Industrial developed and built for Kraft Foods Group a new 730,000 square foot warehouse to support its existing manufacturing facility in Champaign, Illinois which is Kraft's largest production facility in North America.

CITY	STATE	BUILT	BUILDING SF
Nashville	TN	1968	39,862
Spokane	WA	1983	34,359
Ontario	CA	1990	110,000
Fargo	ND	1990	25,866
Norcross	GA	1993	70,000
Addison	IL	1995	110,000
Birmingham	AL	1995	60,000
Aurora	CO	1996	80,000
Earth City	MO	1996	65,000
Batavia	NY	2000	40,000
Orlando	FL	2002	154,000
Schertz	TX	2003	92,625
High Point	NC	2004	80,000
Manassas	VA	2004	90,000
Omaha	NE	2006	75,000
Streetsboro	OH	2007	98,000
Cayce	SC	2007	75,000
Phoenix	AZ	2010	100,000
Tatamy	PA	2014	100,300

